

Financing Energy Efficiency improvements in buildings

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- 1. Substantial Energy Efficiency (EE) investment in buildings in the EU
- About 60 billion EUR per year to meet the targets
- Current investment unknown, but substantially less than needs
 - Need to accelerate renovation of existing building stock (new buildings through regulations)
 - Promote application of the most EE technologies/techniques in buildings
- Market context favorable to EE, considering expected development of energy prices





- Policies to address the non-financial barriers: access to information, split incentives in the case of renting, etc.
- Facilitate financing, including grants (when required)



3. Issues to finance EE investments in buildings

- Develop the role of certain players in financing EE investments: households, public sector, ESCOs and energy companies
- Constraints on the capacity to finance investments of some players: limited public budgets, low incomes, ESCOs, etc
- Uncertainties on the risk characteristics of new business models, such as energy performance contracting



4. Type of EE projects financed by the EIB

- Buildings has become the main sector: mostly public buildings, incl. social buildings
- EE in industry
- CHP and District heating networks
- Credit lines to finance small projects. Sometimes supporting RE&EE regional programmes



- 5. We have defined our eligibility criteria in order to better support EU EE policies in buildings:
- Support of cost efficient investments and EE should be a significant element of the investment
- Streamlined approach to support small projects of national (regional) programmes
- Support roll-out of near zero energy buildings
- Support deployment of new and innovative EE technologies

EIB's Energy Screening and Assessment Criteria have been recently reviewed and are published on our website (www.eib.org)



6. EIB contribution to promote EE goes beyond lending

- Mainstreaming EE in all projects it finances
- Support to promoters and financial intermediaries to develop EE projects: TA and developing financial instruments, on its own behalf or in cooperation with the Commission or other entities
- Main instruments for the EU, in cooperation with Commission:
 - ELENA: TA to develop EE&RE programmes by public authorities
 - JESSICA: Urban Funds using structural funds
 - EEEF: Fund to support ELENA type projects
 - Deep Green initiative (under development): financial instruments to support EE investments



7. ELENA results as of December 2013

- 26 projects approved
- Grants: 44.5 MEUR
- Investments supported: 2.6 bn EUR
- Average ratio investments/grants: 58



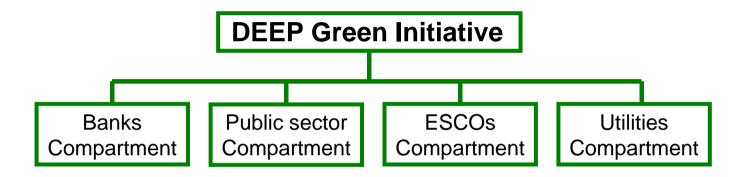
8. European Energy Efficiency Fund



- Capital of the fund: 265 million
- Managed by Deutsche Bank (www.eeef.eu)
- Beneficiaries: Local & regional Public authorities, but PPPs are possible.
- Financing in form of loans, guarantees, forfeiting schemes (to finance ESCO).
- Technical assistance (grant) is available to structure projects (EUR 20 Mio).
- 70% of the investment will be targeted towards Energy Efficiency in buildings



9. DEEP Green Concept



- Debt for Energy Efficiency Projects Initiative aims at developing a suite of new financial products, namely banks, public sector, ESCOs and Utilities.
- These new products will increase access to lending to EE projects.
- New products under DEEP Green will aim at aggregation and de-risking of EE projects to allow for debt financing.



10. Example of EIB projects: Bucharest S6 district

- 270 buildings with 23,000 appartments
- Current consumption 190 kWh/(m²a)
- 50% average energy savings
- Investment costs of 140 MEUR Financing:

▶ EU funds: 50%

Municipality: 50%

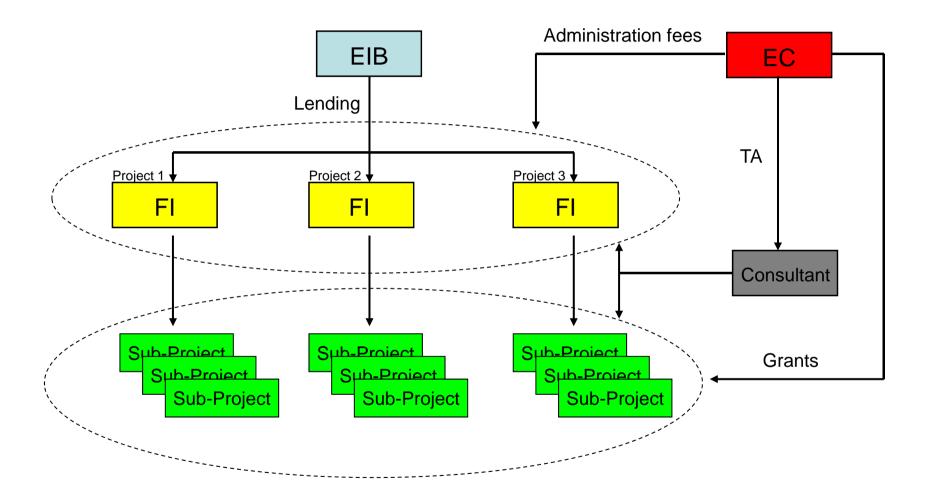
EIB loan: 70 MEUR (50%)

Project: BUCHAREST S6 THERMAL REHABILITATION - Romania





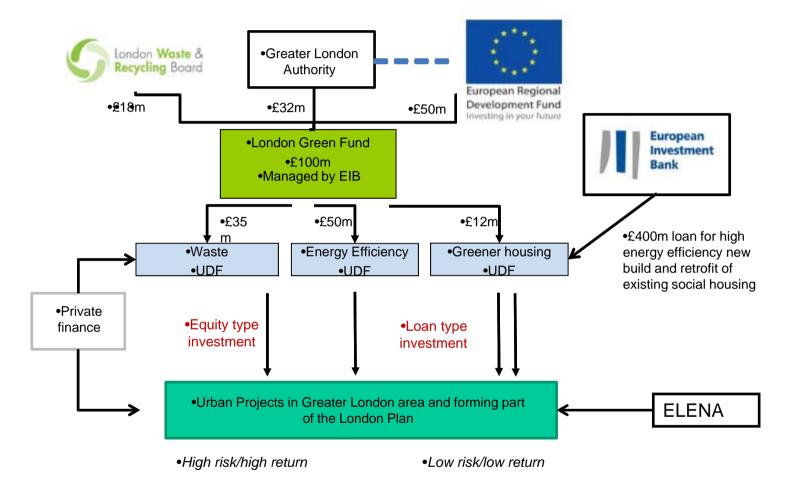
11. Example of EIB projects: SME FF



Countries: Turkey, Croatia, Poland, Romania, Hungary, Slovakia.



12. The London Green Fund





13. Preferred approaches

Public sector:

- Develop large programmes: capacity to implement them
- Grants just for TA and for measures with long payback
- ESCOs for renovation of existing buildings. Tighter regulations for new buildings
- Facilitate access to finance, particularly in some countries (debt constraints): pay attention to bankability
- Private buildings: Combining TA with grants and loans.
 - Information/TA to help identify what to do and who can do it
 - Incentivise investment: right combination of grants/finance/regulatory measures
 - Different approaches depending on the owners



14. Conclusion

- We note growing policy action to develop EE investments in buildings in the EU
- Finance can develop investments if the right policies are in place:
 - Right mix of information/TA, regulation and financial incentives
- The EIB can boost EE investments in buildings by:
 - Supporting EU EE policies (blending EIB financing with cohesion funds, supporting initiatives related to the EE Directive, etc.)
 - Facilitating access to financing and developing new financial instruments
 - Expertise on best practices to implement EE programmes; transfer of experience